

## MILITARY LOAD HANDLING SOLUTIONS



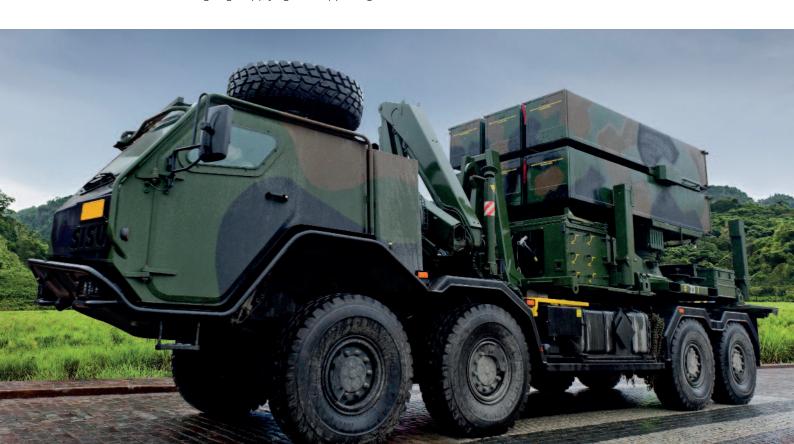


With over 60 years experience in the design, development, manufacture and support of hydraulic load handling equipment, Hiab is a world leading, innovative provider of load handling solutions in the ever changing logistics environment.

Hiab Government Business Operations, founded in 1976, is a dedicated business unit designing, supplying and supporting

fast, efficient and flexible mechanical handling equipment exclusively for the military sector worldwide.

Hiab is a future oriented cargo handling solutions provider with products and services available in more than 100 countries in 600 different locations.







# LOAD HANDLING EXPERIENCE

Responsiveness to user demand and technical innovation are key elements in Government Business Operations approach to providing world-class solutions to customer requirements.

Hiab companies have the capability of significant resource investment in Research and Development, derived from

membership of the large, stable and financially secure Cargotec.

Hiab welcomes the advent of partnering and new procurement strategies and offers risk free co-operation, including the transfer of technology, in military programmes anywhere in the world.



### **WORLDWIDE EXCELLENCE**

#### Innovative Solutions

A constant flow of new ideas from throughout the Cargotec Group allows it to maintain world leading status in many of its business areas. Hiab Government Business Operations reflects the Group by providing its customers with many new and innovative solutions for military payload handling problems.

#### Dynamic Design

Many years of experience and regular feedback from the end user enables Government Business Operations to both facilitate new designs and adapt existing products to handle almost any military payload application

#### Trusted Teamwork

Hiab is more than just a supplier of military hardware. Relationships based on openness and trust that have been built up over many years with customers and suppliers alike, leading to the development of an integrated project team approach to providing world leading logistic solutions.

#### Meticulous Manufacture

Hiab is committed to manufacturing excellence in all its worldwide facilities.

This is achieved with continuous investment in state of the art processes, equipment and people. The result is a highly skilled and motivated workforce equipped to provide the best possible products to our customers.









#### Worldwide Supply

Hiab Government Business Operations is capable of supplying its products worldwide, to any applicable specified standard. The organisation is both ISO 9001: 2008 and ISO 14001: 2004 accredited, guaranteeing a procedural approach to meeting customer order requirements and sustainability.

#### Global Support

Hiab is organised to support its products in many parts of the world throughout their complete service life. From the early stages of design whole life costs are considered, this ensures that the customer can expect a truly life long cost-effective solution.

#### **Enduring Extremity**

Forward area logistics demand capable and effective solutions. Combat stresses combined with extremes of climate and terrain; require easily usable, flexible, versatile payload handling equipment. Hiab Load Handling Solutions are combat proven in expeditionary missions and are in continuous use by military and aid organisations around the world.



#### Meeting Challenges

The predominant challenge will always be to fulfil customer requirements. Hiab Government Business Operations have a proven track record of success and offer the commitment to meet or exceed requirements.

The changing threat and the requirement for rapid response is demanding increased flexibility and mobility for the prime mover. Hiab is meeting this challenge with development, careful design and innovative equipment for the new generation of logistic fleets.

#### **Delivering Diversity**

Today's payloads are as diverse as human imagination can conceive. Hiab Government Business Operations specialise in providing feasible, effective solutions for load handling requirements whilst complying with all applicable standards and regulations. Equipment is available in a range of capacities for any suitable prime mover, subject to engineering interfaces.













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